# GEORGE MASON UNIVERSITY School of Recreation, Health, and Tourism

# PRLS 610 - Recreation Administration and Planning (3 credits) SPRING 2020

| DAY/TIME:        | Distance Learning                | LOCATION:      | Distance Learning |
|------------------|----------------------------------|----------------|-------------------|
| INSTRUCTOR:      | Don L. Jones, Ph.D.,<br>ACSM-CPT | EMAIL ADDRESS: | djones31@gmu.edu  |
| OFFICE LOCATION: |                                  | PHONE NUMBER:  | 321-200-6621      |
| OFFICE HOURS:    |                                  | FAX NUMBER:    |                   |

# **Prerequisites/Corequisites**

Graduate Status

# **University Catalog Course Description**

Examines recreational administration concepts regarding organizational structure and operations, personnel management, financing, policy development, and public relations procedures.

#### **Course Overview**

This course examines the challenges and demands facing managers of recreational programs. Through readings students will acquire the skills to develop policy and effective personnel management, investigate public relations procedures, and secure financing. An in-depth investigation within the course will provide future managers with resources to function as professionals in the 21st century.

# **Course Delivery Method**

This course will be delivered online (76% or more) using [select either a synchronous or an asynchronous] format via Blackboard Learning Management system (LMS) housed in the MyMason portal. You will log in to the Blackboard (Bb) course site using your Mason email name (everything before @masonlive.gmu.edu) and email password. The course site will be available on or before Thursday, January 23rd, 2020.

# Under no circumstances, may candidates/students participate in online class sessions (either by phone or Internet) while operating motor vehicles. Further, as expected in a face-to-face class meeting, such online participation requires undivided attention to course content and communication.

# Technical Requirements

To participate in this course, students will need to satisfy the following technical requirements:

- High-speed Internet access with a standard up-to-date browser, either Internet Explorer or Mozilla Firefox is required (note: Opera and Safari are not compatible with Blackboard).
- Students must maintain consistent and reliable access to their GMU email and Blackboard, as these are the official methods of communication for this course.
- Students will need a headset microphone for use with the Blackboard Collaborate web conferencing tool. [Delete this sentence if not applicable.]
- Students may be asked to create logins and passwords on supplemental websites and/or to download trial software to their computer or tablet as part of course requirements.
- The following software plug-ins for PCs and Macs, respectively, are available for free download:
  - Adobe Acrobat Reader: https://get.adobe.com/reader/
  - Windows Media Player: https://windows.microsoft.com/en-us/windows/downloads/windowsmedia-player/

o Apple Quick Time Player: www.apple.com/quicktime/download/

# Expectations

- <u>Course Week</u>: Because asynchronous courses do not have a "fixed" meeting day, our week will start on Monday, and finish on Sunday.
- <u>Log-in Frequency</u>: Students must actively check the course Blackboard site and their GMU email for communications from the instructor, class discussions, and/or access to course materials at least three (3) times per week.
- <u>Participation</u>: Students are expected to actively engage in all course activities throughout the semester, which includes viewing all course materials, completing course activities and assignments, and participating in course discussions and group interactions.
- <u>Technical Competence</u>: Students are expected to demonstrate competence in the use of all course technology. Students who are struggling with technical components of the course are expected to seek assistance from the instructor and/or College or University technical services.
- <u>Technical Issues</u>: Students should anticipate some technical difficulties during the semester and should, therefore, budget their time accordingly. Late work will not be accepted based on individual technical issues.
- <u>Workload</u>: Please be aware that this course is not self-paced. Students are expected to meet specific deadlines and due dates listed in the Class Schedule section of this syllabus. It is the student's responsibility to keep track of the weekly course schedule of topics, readings, activities and assignments due.
- <u>Instructor Support</u>: Students may schedule a one-on-one meeting to discuss course requirements, content or other course-related issues. Those unable to come to a Mason campus can meet with the instructor via telephone or web conference. Students should email the instructor to schedule a one-on-one session, including their preferred meeting method and suggested dates/times.
- <u>Netiquette</u>: The course environment is a collaborative space. Experience shows that even an innocent remark typed in the online environment can be misconstrued. Students must always re-read their responses carefully before posting them, so as others do not consider them as personal offenses. *Be positive in your approach with others and diplomatic in selecting your words*. Remember that you are not competing with classmates, but sharing information and learning from others. All faculty are similarly expected to be respectful in all communications.
- <u>Accommodations:</u> Online learners who require effective accommodations to ensure accessibility must be registered with George Mason University Disability Services.

# Learner Outcomes or Objectives

This course is designed to enable students to do the following:

- 1. Explain the relationship among participants, organizational management concepts, and recreational programs.
- 2. Identify the variety of businesses, agencies, and institutions providing recreational programs while interpreting their financing, policies development, and public relations' procedures.
- 3. Articulate the fundamental principles and practices required of professionals managing recreational programs.
- 4. Complete an in-depth investigation into and discussion of a current organization, operation, challenges, and possible future changes within the recreation industry.

**Professional Standards** (*Council on Accreditation of Parks, Recreation, Tourism and Related Professions* (*COAPRT*):

Upon completion of this course, students will have met the following professional standards: Students graduating from the program shall be able to demonstrate entry-level knowledge about operations and strategic management/administration in parks, recreation, tourism and/or related professions.

# **Required Texts**

There is no required textbook for this class. There are a number of journal articles (listed below) that you will be responsible for reading. In addition, you will need to purchase some articles from the Harvard Business Review. For those articles, and how to purchase, please scroll down below to Additional Required Readings.

# **Required Readings**

- Barth, David. Alternatives for Determining Parks and Recreation Level of Service. American Planning Association. May/June 2016, 1 12.
- Barth, David. High Performance Public spaces: A Tool for Building Great Communities. Florida Recreation and Parks Association Journal. Spring 2016, 18 21.
- Barth, David. Contemporary Parks and Recreation Planning. American Planning Association. October 2016, 42
   – 43.
- Barth, David. Reimagining Neighborhood Parks. Florida Recreation and Parks Association Journal. Spring 2017, 8 – 9.
- Rossman, J. Robert & Ellis, Gary D. (2012). Thoughts on experience: Introduction to the special issue, Journal of Park and Recreation Administration, 30(3), 1-6.
- Collins, David J. & Rukstad, Michael G. (2008, April). Can You Say What Your Strategy Is? Harvard Business Review, 1-10.
- Thompson, Walter. (2018). Worldwide survey of fitness trends for 2019. ACSM's Health & Fitness Journal: November/December 2018 Volume 22 Issue 6 p 10–17.
- Kanters, Michael, A., Carter, David & Pearson, Bryant. (2001). A community-based model for assessing the economic impact of sport and recreation services, Journal of Park and Recreation Administration, 19(2), 43-61.
- Johnson, Darrell L. (2014). Understanding revenue streams, Journal of Facility Planning, Design, and Management, 2(2), 85-103.
- Dawar, Niraj. (2013, December). When marketing is strategy, Harvard Business Review, 101-108.
- Piletic, Cindy, Judge, Lawrence W., & Petersen, Jeffrey C. (2013). Creating ADA accessible strength and conditioning facilities: the impact of the new 2010 standards, Journal of Facility Planning, Design, and Management, 1(1), 35-46.
- Miller, John J. (2014). When fans rush the court, Journal of Facility Planning, Design, and Management, 2(1), 11-24.
- Abbott, Anthony A. (2013). Injury litigations, American College of Sports Medicine's Health & Fitness Journal, 17(3), 28-32.
- Bartlett, Kenneth R. & McKinney, William R. (2004). A study of the role of professional development, job attitudes, and turnover among public park and recreation employees, Journal of Park and Recreation Administration, 22(4), 62-80.
- Fernandez-Araoz, Caludio. (2014, June). 21st-century talent spotting: why potential now trumps brains, experience, and "competencies", Harvard Business Review, 1-11.
- The Language of Strategic Planning
- Idea Watch: Boosting Demand in the Experience Economy (2015, January February), Harvard Business Review.
- Gebhardta, A. and Eaglesa, F.J. (March 2014) Factors leading to the implementation of strategic plans for parks and recreation, Managing Leisure, Published online: 18 Mar 2014.
- Martin, R. (2014). The big lie of strategic planning, Harvard Business Review, 78 84.
- Kanters, M., Carters, D., Pearson, B. (Summer 2001) A Community-based model for assessing the economic impact of sport and recreation services, Journal of Park and Recreation Administration, 19(2), 43-61.
- Clower, T., Chapman, J., Keunwon, S. (2015) The Economic impact of local parks: an examination of the economic impacts of operations and capital spending on the United States economy, National Recreation and Park Association.
- Tripartite Agreement Prince William County, The City of Manassas, and George Mason University: The Freedom

Aquatic & Fitness Center.

- Frenandez-Araoz, (June, 2014) The Big Idea: 21st century talent spotting, Harvard Business Review.
- Mowen, A., & Kerstetter, D. (2004). Special Issue of the Journal of Park and Recreation Administration. Partnerships in Parks and Recreation Administration. Journal Of Park And Recreation Administration, 22(4).
- Evenson, K., Aytur, S., Rodriguez, D., & Salvesen, D. (2009). Involvement of Park and Recreation Professionals in Pedestrian Plans. Journal of Park And Recreation Administration, 27(3), 132-142.
- Popovicova, J. and Gregg, A., (2010). Evaluating Approaches for Gathering Public Input in Master Planning Efforts for Future Development of a Recreational Reservoir. Journal of Park And Recreation Administration, 28(4), 96-115.
- Webler, T., Tuler, S., Tanguay, J., (2004) Competing Perspectives on Public Participation in National Park Service Planning: The Boston Harbor Islands National Park Area. Journal of Park and Recreation Administration, 22(3), 91-113.
- Wilhelm Stanis, S., Schneider, I., Shinew, K., Chavez, D., & Vogel, M. (2009). Physical Activity and the Recreation Opportunity Spectrum: Differences in Important Site Attributes and Perceived Constraints. Journal of Park And Recreation Administration, 27(4).
- From Interest to Commitment: The Citizen Connection. A White Paper Summary of an Open Forum at the 2010 NRPA Congress.
- Leone, M., Barnes, M., & Sharpe, E., (2015). What Gets Plans off the Shelf? A Case Study of Municipal Recreation Plan Implementation. Journal of Park and Recreation Administration, 33(4), 51-68.

# **Additional Required Readings:**

Harvard Business Review Coursepack NOTE: see "Class Materials" under the "Getting Started" document attached in Orientation on Blackboard – Total cost is approximately \$21.25. You will need this link to access the materials: https://hbsp.harvard.edu/import/700200

- 1. Collins, David J. & Rukstad, Michael G. (2008, April). Can You Say What Your Strategy Is? Harvard Business Review, 1-10.
- 2. Dawar, Niraj. (2013). When marketing is strategy, Harvard Business Review, 101-108.
- 3. Fernandez-Araoz, Caludio. (2014, June). 21st-century talent spotting: why potential now trumps brains, experience, and "competencies", Harvard Business Review, 1-11.
- 4. Roger Martin. The Big Lie of Strategic Planning.
- 5. Case Study: Gino, Francesco & Staats, Bradely. Mary Caroline Tilman at Egon Zehnder: Spotting Talent in the 21st Century.

# **Course Performance Evaluation**

Students are expected to submit all assignments on time in the manner outlined by the instructor (e.g., Blackboard, Tk20, hard copy).

# • ASSIGNMENTS AND EXAM

# Points

 <u>Class Participation</u> - Students must participate in the online discussions in generated by the readings. Contribution will be evaluated based on number and quality of questions 25 asked or answered and opinion provided when asked.

# 2. NVRPA Individual Visitation - due by Sunday, March 22.

Choose one of the Northern Virginia Regional Park Authority (NOVA Parks) sites to visit. Go to <u>http://www.nvrpa.org/park/main\_site/content/NVRPA\_Parks</u> to view the 24 Regional Parks featuring golf courses, swimming pools, hiking trails to choose from. To prove you were there please have someone take a picture of you onsite to send along with a scanned copy of the front page of the brochure from the NVRPA site by the due date –<u>Sunday, March 21</u>. If you work for NVRPA, please do not use your work site for this visit. Go to a different site. If you are completing this course while away from the Northern Virginia area, please e-mail me for an alternate site – or visit a comparable site in the state where you are residing.

3. <u>Research Paper – due Friday, April 24<sup>a</sup> – (NOTE: Papers received AFTER the due date will be considered late and will receive a 20% reduction in points per 24-hour period (Saturdays and Sundays are included):</u>

You will be required to turn in an eight (8) to ten (10) page paper (Rubric attached) with at least ten (10) supporting references (five articles have to be different than what is being given to you in class) using APA Style and must include an Abstract - analyzing The Orange County, Florida Parks and Recreation Master Plan 2016. You will be given a copy of this plan at the start of the semester along with any current updates to the plan - to include results of the initial Focus Groups, etc. This is a "real-life" assessment that gives you a unique opportunity to see what goes into a parks and recreation master plans. The flow of the class – the readings and assignments – has been designed to give you the necessary background to conduct a *critical* analysis of the assessment - the various steps that go into an assessment of this type to include engagement methodologies", surveys, online community engagement, demographic analysis and population projections, level of service analysis, benchmarking, trends analysis, needs assessment, prioritization of demand, funding, public participation - pros and cons, visioning strategies, and cost and revenue analysis. You will be graded based on how well you are able to use the assigned readings, case studies, videos, webinars, etc. to critically analyze the parks and recreation master plan as presented during the semester. Based on your readings, assignments, etc., you are to determine and support your position as to whether or not the assessment reached a logical conclusion.

4. <u>Final Exam</u> – <u>Wednesday, May 6</u><sup>\*</sup> – will include all material covered during the semester from the textbook, assigned journal articles, video presentations/webinars, and all power point presentations

TOTAL

#### Grading

| A = 94 - 100 | B + = 88 - 89 | C + = 78 - 79 |
|--------------|---------------|---------------|
| A = 90 - 93  | B = 84 - 87   | C = 74 - 77   |
|              | B- = 80-83    | C = 70 - 73   |

#### **Professional Dispositions**

See <a href="https://cehd.gmu.edu/students/polices-procedures/">https://cehd.gmu.edu/students/polices-procedures/</a>

Students are expected to exhibit professional behaviors and dispositions at all times.

35

100

**Tentative Class Schedule:** Note: Faculty reserves the right to alter the schedule as necessary, with notification to students.

| DATE |    | Торіс   | READINGS/ASSIGNMENT DUE   |  |
|------|----|---|---|--|
| Jan  | 21 | Course Introduction and Introduction<br>to Semester Project: "Orange<br>County, Florida Parks and Recreation<br>Master Plan, 2016". | Kaltura Capture Space Video Introduction to the<br>Semester, assignments, and expectationsPower Point: "Successful Park System Master Planning"<br>Joe Webb AECOM – FRPA Conference 2018  |  |
| Jan  | 27 | Parks and Recreation Planning   | <ul> <li>« Contemporary Parks and Recreation Planning » - David<br/>Barth</li> <li>« Alternatives for Determining Parks and Recreation<br/>Level of Service » - David Barth</li> <li>« Reimagining Neighborhood Parks » - David Barth –<br/>FRPA Journal</li> </ul>   |  |
| Feb  | 3  | Strategic Planning<br>Strategy and its role in the design of a<br>fitness/recreation center<br>Cirque video                         | <ul> <li>« The Language of Strategic Planning » -</li> <li>« Factors Leading to the Implementation of Strategic Planning for Parks and Recreation » - Managing Leisure - pdf</li> <li>« Can You Say What Your Strategy Is ? » Harvard Business Review</li> <li>« Blue Ocean Strategy – Creating Blue Oceans » - HBR</li> <li>« The Big Lie of Strategic Planning » - HBR - 2014</li> </ul>  |  |
| Feb  | 10 | Budget and Finance  | <ul> <li>« A Community-Based Model for Assessing the Economic<br/>Impact of Sport and Recreation Services » Journal of Park<br/>and Recreation Administration, Vol. 19, No. 2</li> <li>« The Economic Impact of Local Parks : An Examination<br/>of the Economic Impacts of Operations and Capital<br/>Spending on the United States Economy »</li> <li>« Understanding Revenue Streams, Journal of Facility<br/>Planning, Design, and Management (1).</li> </ul> |  |
| Feb  | 17 | Benchmarking and NRPA Park<br>Metrics   | <ul> <li>« Alternatives for Determining Parks and Recreation Level<br/>of Service » - David Barth – American Planning<br/>Association</li> <li>City of Fort Collins Benchmarking</li> <li>« The Economic Impact of Local Parks : An Examination<br/>of the Economic Impacts of Operations and Capital<br/>Spending on the United States Economy »</li> </ul>  |  |
| Feb  | 24 | Partnerships – Case Study: The<br>Freedom Aquatic & Fitness Center's<br>Tripartite Agreement  | Tripartite Agreement  |  |

| DA         | DATE     |    | Торіс   | READINGS/ASSIGNMENT DUE   |  |  |
|------------|----------|----|---|---|--|--|
|            |          |    |   | "First, Break all the Rules" – PPT  |  |  |
|            |          |    |   | "The New Positions of Basketball" PPT   |  |  |
| Ma         | rch      | 2  | Human Resource Issues                                       | <ul> <li>« A Study of the Role of Professional Development, Job<br/>Attitudes, and Turnover among Public Park and Recreation<br/>Employees » - pdf</li> <li>« 21st Century Talent Spotting » - HBR, June 2014 article</li> </ul>  |  |  |
|            |          |    |   | and assigned Case Study of the same name  |  |  |
| Ma         | rch      | 9  | Spring Break  | No Assignments  |  |  |
|            |          |    |   | « Involvement of Park and Recreation Professonals in<br>Pedestrian Plans ». Journal of Park and Recreation<br>Administration – pdf  |  |  |
|            |          |    | Public Participation  | « Evaluating Approaches for Gathering Public Input in<br>Master Planning Efforts for a Future Development of a<br>Recreation Reservoir » - Journal of Park and Recreation<br>Administration – pdf   |  |  |
|            |          |    |   | Webinar - SORP: Collaboration and Public Participation in Outdoor Recreation Planning   |  |  |
| Ma         | roh      | 16 |   | Power Point for SORP Webinar – pdf version  |  |  |
| Ivia       | 1011     | 16 |   | « From Interest to Commitment : The Citizen<br>Connection : A White Paper Summary of an Open Forum<br>at the 2010 NRPA Congress »   |  |  |
|            |          |    |   | « Competing Perspectives on Public Participation in<br>National Park Service Planning: The Boston Harbor<br>Islands National Park Area » - Journal of Park and<br>Recreation Administration - pdf<br>Thomas Webler Seth Tuler Jasmine Tanguay   |  |  |
| Ma         | rch      | 23 | Park and Facility Planning                                  | <ul> <li>« Physical Activity and the Recreation Opportunity<br/>Spectrum : Differences in Important Site Attributes and<br/>Perceived Constraints ». Journal of Park and Recreation<br/>Administration – pdf</li> <li>« What Gets Plans off the Shelf ? A Case Study of<br/>Municipal Recreation Plan Implementation ». Journal of<br/>Park and Recreation Administration – pdf.</li> </ul> |  |  |
|            |          |    | Safety and Emergency Preparedness                           | « When Fans Rush the Court »  |  |  |
| Mai        | rch      | 30 | for Health and Fitness Facilities                           | « Injury Litigations - ACSM Health & Fitness Journal »  |  |  |
|            |          | 6  | Current Trends in Parks, Recreation<br>and Fitness programs | « Reimagining Neighborhood Parks« David Barth – FRPA<br>Journal Spring 2017   |  |  |
| Ар         | oril     |    |   | Power Point « Park Sustainability and Resilency » - Joe<br>Webb – AECOM – FRPA 2018 presentation  |  |  |
|            |          |    |   | Worldwide Survey of Fitness Trends for 2018 : Tenth<br>Anniversary Edition » - ACSM Health & Fitness Journal -<br>pdf   |  |  |
| Ар         | oril     | 13 | Event Planning for Health and Fitness<br>Facilities         | "Event Planning – Beyond the Basics" – NRPA<br>Presentation - PPT   |  |  |
| An         | April 20 |    | ADA Requirements for Recreation<br>and Fitness Center       | « Creating ADA Accessible Strength and Conditioning<br>Facilities - The Impact of the New Standards »   |  |  |
|            |          |    |   | « Recreation Accessibility »<br>« AIMFREE »   |  |  |
| Ар         | ril      | 27 | Semester Wrap-up  | « Any Ree »<br>Review of class materials for Final Exam   |  |  |
| Mon Ma     |          | 4  | Last Day of Classes   |   |  |  |
| IVION IVIO | ay       | +  | Last Day 01 Classes   |   |  |  |

|   | DATE |     |   | Торіс      | READINGS/ASSIGNMENT DUE |  |
|---|------|-----|---|------------|-------------------------|--|
| ١ | Wed  | May | 6 | Final Exam |                         |  |

*Note:* Faculty reserves the right to alter the schedule as necessary.

# **Core Values Commitment**

The College of Education and Human Development is committed to collaborations, ethical leadership, innovation, researchbased practice, and social justice. Students are expected to adhere to these principles: <u>http://cehd.gmu.edu/values/</u>.

# **GMU** Policies and Resources for Students

# Policies

- Students must adhere to the guidelines of the Mason Honor Code: <u>https://catalog.gmu.edu/policies/honor-code-system/</u> .
- Students must follow the university policy for Responsible Use of Computing (see <a href="http://universitypolicy.gmu.edu/policies/responsible-use-of-computing/">http://universitypolicy.gmu.edu/policies/responsible-use-of-computing/</a>).
- Students are responsible for the content of university communications sent to their Mason email account and are required to activate their account and check it regularly. All communication from the university, college, school, and program will be sent to students **solely** through their Mason email account.
- Students with disabilities who seek accommodations in a course must be registered with George Mason University Disability Services. Approved accommodations will begin at the time the written letter from Disability Services is received by the instructor (see<u>http://ods.gmu.edu/</u>).
- Students must follow the university policy stating that all sound emitting devices shall be silenced during class unless otherwise authorized by the instructor

# Campus Resources

- Support for submission of assignments to Tk20 should be directed to <u>tk20help@gmu.edu</u> or <u>https://cehd.gmu.edu/api/tk20</u>. Questions or concerns regarding use of Blackboard should be directed to <u>http://coursessupport.gmu.edu/</u>.
- For information on student support resources on campus, see <u>https://ctfe.gmu.edu/teaching/student-support-resources-on-campus</u>

For additional information on the College of Education and Human Development, please visit our website <u>https://cehd.gmu.edu/students/</u>.

# Assessment Rubric for Research Paper – Critical Analysis of the Orange County, Florida Parks and Recreation Master Plan

| Item  | Needs Extensive<br>Work   | Satisfactory and<br>Could be Improved   | Excellent   |
|---|---|---|---|
| Introduction<br>Background for the<br>Study and Overview<br>of the Assessment   | <b>0-2 points</b><br>The author did not<br>provide or provided<br>very limited general<br>and/or cited evidence<br>to inform the reader<br>about the key issues<br>involved in the<br>proposed study. | <b>3 – 4 points</b><br>The author provided<br>some general and/or<br>cited evidence to<br>inform the reader about<br>the key issues involved<br>in the proposed study<br>but needs to expand on<br>the key issues<br>presented. | <b>5 points</b><br>The author provided<br>significant general<br>and/or cited evidence<br>to inform the reader<br>about the key issues<br>involved in the<br>proposed study.  |
| Strategic Kick-off  | <b>0-2 points</b><br>The author did not<br>cite specific examples<br>regarding the<br>proceedings and<br>findings of the<br>Strategic Kick-off.   | <b>3 – 4 points</b><br>The author provided<br>some general and/or<br>cited evidence to<br>inform the reader about<br>the proceedings and<br>findings of the<br>Strategic Kick-off.  | <b>5 points</b><br>The author provided<br>significant general<br>and/or cited evidence<br>to inform the reader<br>about the key<br>proceedings/findings<br>of the Strategic Kick-<br>off.                                 |
| <ul> <li>Public Engagement</li> <li>Focus Groups</li> <li>Key<br/>Stakeholders</li> <li>Survey –<br/>mailed and<br/>online</li> <li>Other<br/>Engagement<br/>Tools</li> </ul> | <b>0-9 points</b><br>The author did not<br>cite specific examples<br>regarding the<br>proceedings and<br>findings of the Public<br>Engagement<br>initiatives.   | <b>10 – 24 points</b><br>41-49 points<br>The author provided<br>some general and/or<br>cited evidence to<br>inform the reader about<br>the proceedings and<br>findings of the Public<br>Engagement initiatives.                 | <b>25 points</b><br>. 50-55 points<br>The author provided<br>significant general<br>and/or cited evidence<br>to inform the reader<br>about the key<br>proceedings/findings<br>of the Public<br>Engagement<br>initiatives. |
| Inventory Analysis<br>and Needs Analysis  | <b>0-2 points</b><br>The author did not<br>provide or provided<br>very limited cited<br>evidence of the<br>findings of the  | <b>3 – 4 points</b><br>The author provided<br>some cited evidence of<br>the findings of the<br>Inventory Analysis and   | <b>5 points</b><br>The author provided &<br>cited evidence of the<br>findings of the<br>Inventory Analysis and<br>Needs Analysis.   |

|                            | Turrender A 1 ·                        |  |  |
|----------------------------|--|--|--|
|                            | Inventory Analysis                     | Needs Analysis but                                       |  |
|                            | and Needs Analysis.                    | could be improved.                                       |  |
|                            |  |  |  |
|                            |  |  |  |
|                            |  |  |  |
|                            |  |  |  |
| Management and             | 0 – 2 points                           | 3 – 4 points   | 5 points   |
| <b>Operations Analysis</b> | The author did not                     | The author provided                                      | The author provided and                            |
|                            | provide or provided                    | some cited evidence of                                   | cited evidence of the                              |
|                            | very limited cited                     | the findings of the                                      | Management and                                     |
|                            | evidence of the findings               | Management and   | Operations Analysis.                               |
|                            | of the Management and                  | Operations Analysis.                                     |  |
|                            | Operations Analysis.                   | However, improvement is                                  |  |
|                            |  | needed.  |  |
| Demographic Analysis       | 0- 4 points                            | 5 – 9 points   | 10 points  |
|                            | The author did not                     | The author provided                                      | The author provided and                            |
|                            | provide or provided                    | some cited evidence of                                   | cited significant evidence                         |
|                            | very limited evidence of               | the findings of the                                      | to inform the reader of                            |
|                            | the findings of the                    | Demographic Analysis.                                    | the Demographic                                    |
|                            | Demographic Analysis.                  | However, the evidence of                                 | Analysis.  |
|                            |  | the findings could be improved.                          |  |
| Trends Report              | 0- 4 points                            | 5 – 9 points   | 10 points  |
| Tienus Keport              | The author did not                     | The author provided                                      | The author provided and                            |
|                            | provide or provided                    | some cited evidence of                                   | cited significant evidence                         |
|                            | very limited evidence of               | the findings of the Trends                               | to inform the reader of                            |
|                            | the findings of the                    | Report. However, the                                     | the Trends Report.                                 |
|                            | Trends Report.                         | evidence of the findings                                 | I  |
|                            | 1                                      | could be improved.                                       |  |
| Evidence of                | 0 – 2 points                           | 3-4 points   | 5 points   |
| Benchmarking               | The author did not                     | The author provided                                      | The author provided and                            |
|                            | provide or provided                    | some cited evidence of                                   | cited evidence of the                              |
|                            | very limited cited                     | the findings regarding                                   | findings regarding                                 |
|                            | evidence of the findings               | benchmarking in the                                      | benchmarking in the                                |
|                            | regarding benchmarking in the report.  | report.  | report.  |
| Goals and                  | 0-4 points                             | 5 - 9 points   | 10 points  |
| Recommendations and        | The author did not                     | The author provided                                      | The author provided                                |
| Final Report and           | provide information                    | some information about                                   | significant information                            |
| Presentation               | about the goals,                       | the goals,   | about the goals,                                   |
|                            | recommendations, the                   | recommendations, the                                     | recommendations, the                               |
|                            | final report and                       | final report and   | final report and                                   |
|                            | presentation of the                    | presentation of the                                      | presentation of the                                |
|                            | assessment.                            | assessment. However,                                     | assessment.  |
|                            |  | the information provided                                 |  |
|                            |  | could be improved.                                       | 20   |
| Supporting Journal         | 0-6 points                             | 7 - 19 points  | 20 points  |
| Articles and<br>References | Author cited 10 or fewer articles with | Author accurately cited                                  | Author accurately cited                            |
| Kelerences                 | fewer than 5 peer-                     | at least 5 articles but less<br>than the 10 required and | 10 or more articles with at least 5 of these being |
| • Peer-reviewed            | reviewed articles among                | fewer than the 5 peer-                                   | peer-reviewed journal                              |
| Peer-reviewed     articles | these.                                 | reviewed articles  | articles   |
| Other supporting           |  | required.  |  |
|                            |  |  |  |
| articles                   |  | ·  |  |

#### **Guidelines:**

- All work in this course should be written in the third person using complete sentences.
- Use subheadings appropriate to the assignment (e.g., Introduction, Background for the Study, Strategic Kick-off, References, etc.) to serve as a guide for "piecing together" your final proposal and to help you be sure you have responded to all requirements of the assignment.
- At least five (5) of your references must be research articles appearing in refereed journals (peer-reviewed journals). These five peer-reviewed journal articles must be highlighted in yellow. Additional references providing support for significance and definitions may come from other literature sources.
- Appropriately cite all sources following the current APA guidelines.
- Create an **APA-style cover page** with running headers throughout the document.
- Create an **APA-style references/works cited page.**

#### Grading:

- Overall, grading will be based on completeness of responses, clarity and accuracy of written presentation. See rubric for details.
- Proposal drafts should be developed through the integration of material from your courses, readings and practical experiences, and should demonstrate independent thought and attention to detail (e.g., grammar and spelling).

