PREREQUISITES
Graduate standing or permission of instructor

COURSE OBJECTIVES
At the conclusion of the course, students should be able to:

• learn about different aspects of operating a sports team;
• apply principles of leadership exhibited by coaches and general managers;
• gain knowledge about practical leadership and teamwork development;
• study aspects of motivation, media relations, and crisis management;
• identify evaluative criteria for assessing coaches and managers to be hired;
• acquire competence in dealing with a variety of coaching/team scenarios; and
• prepare for professional sport interviewing process.

COURSE DESCRIPTION
Topics related to sport and recreation studies. In particular, seven (7) topics will be covered in class:

1. Principles of Sports Leadership
   Leadership is a critical element to success in any field, and sports are no different. We will discuss in
class the basic elements of good leadership that are exhibited by Coaches and General Managers of sports teams.
We will also discuss how to develop leaders.

2. Developing Teamwork
   In sports, it is critical for all members of the team to understand their role on the team and the importance
of their ability to work together towards a common goal of winning the game. In the class, we will show how a
sports team can achieve this. Also, how this can be applied to any organization.

3. Motivation
   It is easy to say that a company will only hire “self-motivated” individuals, but that is not always the
case. Furthermore, those who are “self-motivated” are human and will still need motivation at times. In sports,
you likewise try to recruit only “self-motivated” individuals, but you do not always end up with an entire team of
them. We will discuss how to motivate both individuals and the organization.

4. Media Relations and Crisis Management
   A big part of sports is media relations. Everything done in professional sports – and to some extent,
college and high school sports – is covered extensively by TV, radio, Internet, and print media. It is critical in
sports to be able to deal with the media on a daily basis. We will discuss in class the principles of media relations
that will help the students have guidelines to deal with the media. In sports, when a crisis occurs with a team or
player, it rarely escapes the news. In class, we will discuss how to deal with a crisis internally, as well as
externally (with the media).
5. **Hiring and Evaluations**

   We will discuss the characteristics to look for in hiring the coach/leader of an organization and how they can be evaluated.

6. **Dealing with Different Situations**

   I have picked six common situations that happen in sports and will discuss how to handle each situation. These six situations are: Newly-named coach; Extended losing streak; Extended winning streak; Sustaining a winning streak; Sustaining success after a big season; and Rebounding from a poor season.

7. **Interviewing**

   We will discuss how to interview for a job.

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**PROFESSIONAL ASSOCIATION PRINCIPLES**

Courses offered in the Sport and Recreation Studies (SRST) graduate program are guided by the principles of the Commission of Sport Management Accreditation (COSMA). COSMA (2010, p. 1) “bases its accrediting process on principles, rather than standards.” The eight recommended principles are:

- outcomes assessment;
- strategic planning;
- curriculum;
- faculty;
- scholarly and professional activities;
- resources;
- internal and external relationships; and
- educational innovation.

For more information, please see:


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**NATURE OF COURSE DELIVERY**

The class will have lecture, discussion, and group work formats and will require active participation of all students.

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**COURSE OVERVIEW**

1. **Topic Papers:**

   The papers should be one to two pages (double-spaced) in length and cover each of the below listed topics:

   **Tentative Due Dates:**
   - Leadership – June 24
   - Developing Teamwork - June 25
   - Motivation - June 25
   - Media Relations - June 28
   - Crisis Management - June 28
   - Newly Hired – June 30
   - Evaluations-July1
2. Attendance

Attendance will be mandatory. However, it is fully understood that severe illness can make it impossible at times for the student to attend class. It is, therefore, requested that the student clear (or report) any absence with the instructor (just like on a sports team). Remember, executives, managers and negotiators don’t “cut” work or preparation time. The reason for the required class attendance is that most of the course material is being presented in the lectures. Class participation will count for 30% of the final grade.

3. Evaluation of Students

The students will write one-two page papers relating each of the following topics to the programs they are working in: Leadership, Developing Teamwork, Motivation, Media Relations, Crisis Management, Taking over a new Position and Situations (choose one). Each paper is worth 10% of the grade.

A. Your writing should be organized. The main point of your argument should be evident, and there is logic in going from A to B.

B. You have justified your arguments using class material. Remember, you are trying to convince your audience as to the “correctness” of your position. They will be skeptical, and the burden is on you to show proof.

C. You have synthesized the discussions to create your own ideas.

D. You offer some implications of your analysis. Try to go beyond the obvious here, but remember, solutions must be critically sound, and there are often tradeoffs involved for any prescription.

POLICY ON CLASS PARTICIPATION:

The students will be given outlines of the class lectures before the topics will be discussed in class. They are to study these outlines and be prepared to discuss any of the points in the outlines and how they relate to the sports world.

Clearly, much learning is derived from fellow students’ contributions to class discussions and a failure to fully prepare for class should be construed as breaking a contract with them. Further, late arrivals and early departures are disruptive to the atmosphere we will be trying to create and should be avoided.

No cell phones, BlackBerry devices, or other means of electronic communications are allowed during class. Violation of this rule could lead to a lowering of the class participation grade by the professor. Furthermore, they must be turned completely off prior to entering the classroom.

The use of laptops is prohibited in class.

GRADING SYSTEM:

1. Attendance and Class Participation – 30%
2. Topic Papers – 70% [7 Papers @ 10% each]

Class attendance is mandatory.

Grading Scale

<table>
<thead>
<tr>
<th>Grade</th>
<th>Score Range</th>
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<tbody>
<tr>
<td>A</td>
<td>94 – 100</td>
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<tr>
<td>A-</td>
<td>90 – 93</td>
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<tr>
<td>B+</td>
<td>88 – 89</td>
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<tr>
<td>B</td>
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<tr>
<td>C</td>
<td>60 – 79</td>
</tr>
<tr>
<td>F</td>
<td>0 – 59</td>
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</tbody>
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TENTATIVE COURSE SCHEDULE:

June 20 - Class Organization

June 21 - Principles of Sports Leadership/Profiles on Leaders/Developing Leaders

June 22 - Developing Teamwork/Organizational Meetings

June 23 - Motivation

June 24 - Crisis Management

June 25 - Media Relations

June 28 - Taking over a new Position

June 29 – Situations
- Dealing with the following situations: Extended Losing Streak, Extended Winning Streak, Coming off a Successful Season, Coming off a Poor Season

June 30 - Hiring and Evaluating Staff

July 1 - Interviewing for a Job

Note: Faculty reserves the right to alter the schedule as necessary.

Student Expectations

- Students must adhere to the guidelines of the George Mason University Honor Code [See http://oai.gmu.edu/honor-code/].

- Students with disabilities who seek accommodations in a course must be registered with George Mason University Disability Services and inform their instructor, in writing, as soon as possible. Approved accommodations will begin at the time the written letter from Disability Services is received by the instructor [See http://ods.gmu.edu/].

- Students must follow the university policy for Responsible Use of Computing [See http://universitypolicy.gmu.edu/policies/responsible-use-of-computing/].

- Students are responsible for the content of university communications sent to their George Mason University email account and are required to activate their account and check it regularly. All communication from the university, college, school, and program will be sent to students solely through their Mason email account.

- Students must follow the university policy stating that all sound emitting devices shall be turned off during class unless otherwise authorized by the instructor.

Campus Resources

- The George Mason University Counseling and Psychological Services (CAPS) staff consists of professional counseling and clinical psychologists, social workers, and counselors who offer a wide range of services (e.g., individual and group counseling, workshops and outreach programs) to enhance students’ personal experience and academic performance [See http://caps.gmu.edu/].
• The George Mason University Writing Center staff provides a variety of resources and services (e.g., tutoring, workshops, writing guides, handbooks) intended to support students as they work to construct and share knowledge through writing [See http://writingcenter.gmu.edu/].

• For additional information on the College of Education and Human Development, School of Recreation, Health, and Tourism, please visit our website [See http://rht.gmu.edu].

PROFESSIONAL BEHAVIOR: Students are expected to exhibit professional behaviors and dispositions at all times.

CORE VALUES COMMITMENT: The College of Education and Human Development is committed to collaboration, ethical leadership, innovation, research-based practice, and social justice. Students are expected to adhere to these principles.